# Retirement Target 2025 Collective Investment Trust (CIT) Class S



#### **Fund Facts**

| CUSIP                              | 302027636                         |
|------------------------------------|-----------------------------------|
| Inception Date                     | 08/17/2012                        |
| Fund Manager                       | Manning & Napier<br>Advisors, LLC |
| Expense Ratio<br>Before Fee Waiver | 0.91%                             |
| Expense Ratio<br>After Fee Waiver* | 0.89%                             |

\*Includes acquired fund fees and expenses of the underlying collective investment trusts and reflects the Trustee's contractual agreement to limit fees and voluntary agreement to reimburse certain expenses.

This fund is available only for use within certain qualified employee benefit plans.

### **Investment Objective**

To provide capital growth and manage risk for investors planning to retire in or around the year indicated in the fund's name.

#### **Investment Strategy**

**Currently:** The portfolio is currently invested in a balanced mix of investments that seeks a more stable rate of long-term growth than that of the broad stock market. The portfolio is diversified among fixed income securities, primarily with intermediate to long-term maturities, and various stocks. Stock exposure can range from 22% - 61%.

**Over Time:** The portfolio's investment mix will gradually become more conservative as the target date approaches and for several years after the target date. During the target year, the portfolio's stock exposure can range from 20% - 60%. At five years after the target date and beyond, the focus will be on capital preservation, and stock exposure can range from 13% - 47%.

### May be Appropriate for Investors:

- Who plan to stop contributions and start periodic withdrawals around the year 2025

- Who currently have a moderate tolerance for risk and can accept fluctuations in current account value

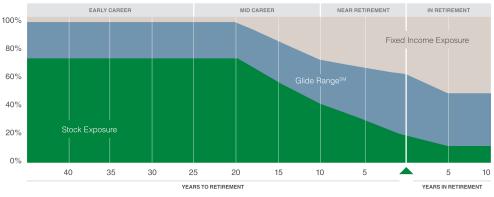
- Who prefer to take advantage of professional management through a single, diversified investment portfolio that becomes more conservative over time

### About Target Date Funds

A target date fund is a single investment portfolio designed to meet an investor's changing needs over time. The fund gradually shifts from a more aggressive to a more conservative investment objective over the years to reflect an appropriate risk/return trade-off for the investor's changing time horizon.

## Manning & Napier's Glide Range

Target date funds follow a "glide path" to gradually decrease the fund's stock exposure as the target year approaches. Our glide path incorporates asset allocation *ranges* which allow us to proactively adjust the portfolio's stock exposure within specific ranges as the fund moves along the glide path.



The mix of investments within the portfolio is not only determined by the amount of time to the target date, but also by the risks and opportunities in the current market environment. Stock exposure will typically be higher when our analysis shows markets are less expensive and economic factors are favorable, and lower in high risk environments when stock markets are overvalued.

## Portfolio Composition<sup>1</sup> (as of 03/31/2024)

Detailed Asset Class Allocation (Due to rounding, totals may not equal the sum of each category.)

| Stocks                 | 37.52% Bonds                         | 60.42% |
|------------------------|--------------------------------------|--------|
| International Equities | 11.08% Long Term Fixed Income        | 13.06% |
| Small Capitalization   | 0.23% Intermediate Term Fixed Income | 40.67% |
| Mid Capitalization     | 2.20% Short Term Fixed Income        | 6.69%  |
| Large Capitalization   | 24.01% <b>Cash</b>                   | 2.06%  |
|                        |                                      |        |

| Top Ten Investments Total            |        |                                    | ngs: 267 |
|--------------------------------------|--------|------------------------------------|----------|
| TREASURY NOTES                       | 16.42% | MASTERCARD INC-CLASS A             | 1.69%    |
| GOVERNMENT AGENCY                    | 11.88% | ALPHABET INC-CL A                  | 1.54%    |
| TREASURY BONDS                       | 5.46%  | TAIWAN SEMICONDUCTOR - SP<br>ADR   | 1.45%    |
| ISHARES BROAD USD HIGH YIELD 2.43400 | 2.89%  | MICRON TECHNOLOGY INC              | 1.34%    |
| AMAZON.COM INC                       | 2.36%  | TSY INFL IX N/B 2.37500 01/15/2027 | 1.23%    |

<sup>1</sup>Based on the investments of the underlying fund(s): 10% Manning & Napier Pro-Mix<sup>®</sup> Extended Term CIT and 90% Manning & Napier Pro-Mix<sup>®</sup> Moderate Term CIT. Investments will change over time and as the target date fund gradually becomes more conservative. Top Ten Investments list is unaudited and excludes cash.

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## A Word About Risk

Each Manning & Napier Retirement Target CIT is invested in one or two of four proprietary risk-based funds, the Manning & Napier Pro-Mix<sup>®</sup> CITs, based on the Retirement Target CIT becoming increasingly conservative over time.

Because the underlying funds invest in both stocks and bonds, the value of your investment will fluctuate in response to stock market movements and changes in interest rates. Investing in target date funds will also involve a number of other risks, including issuer-specific risk, foreign investment risk, and smallcap/mid-cap risk, as the underlying investments change over time. Investments in options and futures, like all derivatives, can be highly volatile and involve risks in addition to the risks of the underlying instrument on which the derivative is based, such as counterparty. correlation and liquidity risk. Also, the use of leverage increases exposure to the market and may magnify potential losses. Principal value is not guaranteed at any time, including at the target date (the approximate year when an investor plans to stop contributions and start periodic withdrawals).

## About the Fund Manager

Manning & Napier Advisors, LLC (Manning & Napier) provides investment advisory services to Exeter Trust Company, Trustee of the Manning & Napier Collective Investment Trusts. Manning & Napier is headquartered in Rochester, NY and has more than 50 years of experience managing life cycle investment objectives. The firm's active management approach focuses on participating in rising markets and, as important, helping to reduce the risk of large losses in sustained bear market periods. A team of investment analysts and professionals make all investment decisions in an effort to provide investors with strong risk-adjusted returns.

## Performance (as of 03/31/2024)

|                                 | Retirement Target<br>2025 CIT Class S | 2025 Composite<br>Benchmark |
|---------------------------------|---------------------------------------|-----------------------------|
| Since Inception<br>(01/01/2000) | 6.19%                                 | 4.83%                       |
| Ten Year                        | 4.60%                                 | 5.69%                       |
| Five Year                       | 5.78%                                 | 5.81%                       |
| Three Year                      | 0.97%                                 | 2.18%                       |
| One Year                        | 8.23%                                 | 11.33%                      |
| Quarter                         | 1.92%                                 | 3.16%                       |
| Year-to-Date                    | 1.92%                                 | 3.16%                       |
|                                 |                                       |                             |

Performance through the inception date of the Retirement Target CIT Class S units is based on historical performance of the CIT's oldest unit class. Performance through the inception date of the oldest unit class (08/03/2012) is not the past performance of the Retirement Target CIT and is based on historical performance data of the Manning & Napier Pro-Mix<sup>®</sup> CIT(s) that would have been held according to the Retirement Target CIT's glide path. Returns are net of the Class S expenses. The Retirement Target CIT will gradually become more conservative over time. Performance data quoted represents past performance and does not guarantee future results. Performance for periods greater than one year is annualized. Your investment may fluctuate in value and there is a potential for loss as well as profit.

This Fund is a collective investment trust (CIT) maintained by Exeter Trust Company (ETC), as Trustee, for investment only by certain qualified employee benefit plans. CITs are not mutual funds, and their units are not registered under the Securities Act of 1933, or applicable securities laws of any state or other jurisdiction. CITs are exempt from registration and regulation under the Investment Company Act of 1940 (the "1940 Act"), and unit holders are not entitled to the protections of the 1940 Act. ETC has claimed an exclusion from the definition of the term "commodity pool operator" under the Commodity Exchange Act and, therefore, is not subject to registration or regulation as a pool operator under said Act. ETC is responsible for voting proxies for securities held in the CITs. Proxies will be voted and recorded in accordance with ETC's proxy voting policy, although ETC may solicit recommendations and advice from unaffiliated proxy advisory firms, or other advisors or sub-advisors which it retains with respect to the CITs. This Fund is not FDIC-insured, may lose value, and is not guaranteed by ETC, any other advisor forms, or other advisory firms, or other advisors or sub-advisors which it retains with respect to the CITs. This Fund is not FDIC-insured, may lose value, and is not guaranteed by ETC.

The Target Composite Benchmark represents the performance of the retirement target date collectives' asset classes according to their respective weightings, as adjusted over time to reflect the increasingly conservative asset allocations. The following indices are used to calculate the Target Composite Benchmarks: Russell 3000<sup>9</sup> Index (Russell 3000), MSCI ACWI ex USA Index (ACWIxUS), and Bloomberg U.S. Aggregate Bond Index (BAB) and/or Bloomberg U.S. Intermediate Aggregate Bond Index (BIAB). Russell 3000 is an unmanaged index that consists of 3,000 of the largest U.S. companies based on total market capitalization. Index returns are based on a market capitalization-weighted average of relative price changes of the component stocks plus dividends whose reinvestments are compounded daily. Index returns provided by Bloomberg. ACWIxUS is designed to measure large and mid-cap representation across 22 of 23 Developed Markets countries (excluding the U.S.) and 24 Emerging Markets countries. The Index is denominated in U.S. dollars. The Index returns are based on total market value-weighted indices of U.S. domestic investment of net dividends thus accounting for any applicable dividend taxation. Index returns provided by Bloomberg. BAB and BIAB are both unmanaged, market value-weighted indices of U.S. domestic investment-grade debt issues, including government, corporate, asset-backed and mortgage-backed securities. BAB includes maturities of one year or more; BIAB includes maturities of greater than one year but less than ten years. BAB and BIAB returns provided by Intercontinental Exchange (ICE). Indices returns do not reflect any fees or expenses. Returns provided are calculated monthly using a blended allocation. Because the target date fund's asset allocation will vary over time, the composition of the target date portfolio may not match the compositio of the comparitive Target Composite Benchmark. Index fatterenced herein is the property of each index sponsor (London Stock Exchange Group plc and its group undert